## Paperitalo Second tuesday Survey Responses

Dates of Survey: 14 Sep 2010 to 28 Sep 2010
Scope: Worldwide
Page 1 of 2: Woodyard fixed Equipment
Respondents' Preferred Supplier Index

| Supplier | Index Value | Total Votes | Index Value 2009 |
| :--- | :--- | :--- | :--- |
| Demuth | 1.00 | 1 | 0.00 |
| Morbark | 1.00 | 1 | 1.00 |
| Valmet | 1.00 | 1 | n.a. |
| Acrowood | 1.00 | 2 | -1.00 |
| Kone | 1.00 | 2 | 1.00 |
| Andritz | 0.50 | 4 | 0.20 |
| Metso | 0.14 | 7 | 0.00 |



Index calculated by taking suppliers total positive votes and subtracting suppliers' total negative votes,
then dividing by total votes.

Respondents were asked this question open-ended without any prompting as to names.

Paperitalo Publications is
reporting respondents'
answers without reflection as
to whether or not a name is
obsolete or not applicable.

Full results are available via webinar
CALL
Jim Thompson +1.678.206.6010 or jthompson@taii.com
or click on:
http://www.nipimpressions.org/mod/ecs/index.php?TopID=45.47
FOR DETAILS.
Full results include paper grade manufactured by respondent, general geographic location of respondent and a number of other questions including least favorite supplier, supplier attributtes liked/disliked and so forth.

## Respondents' Preferred Supplier Index

| Supplier | Index Value | Total Votes | Index Value 2009 |
| :--- | :--- | :--- | :--- |
| CAT | 1.00 | 1 | 0.00 |
| Swetruck | 1.00 | 1 | 1.00 |
| Linde | 1.00 | 2 | n.a. |
| Volvo | 1.00 | 2 | 1.00 |
| Kalmar | 0.50 | 3 | 1.00 |
| Liebherr | 0.33 | 1 | 1.00 |
| Metso | -1.00 | 2 | 0.00 |
| Komatsu | -1.00 |  | 1.00 |

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